

Safe Harbor

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- 3 Differentiated Portfolio & Strong Track Record
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Fully-integrated industrial real estate owner, operator and developer



Optimally positioned to leverage opportunities in Mexico, one of the world 's most attractive manufacturing and distribution hubs.



Internally managed, with strict focus on shareholder returns.



Industry benchmark offering innovative and customized solutions.



Disciplined development approach captures specific supply chain segments, resulting in **consistently higher returns**.



Multiple value drivers: continually balance portfolio investments, asset recycling, share buybacks and dividends.



Class A industrial properties located in Mexico's key trade corridors and manufacturing centers

37.3 Million sf total GLA

93.4% Total occupancy rate

96.7% Stabilized occupancy rate

97.0% Same store occupancy rate



30.8

Million sf of land reserves

with potential to develop over 13.9 million sf of incremental GLA



187

Tenants

4.8 yrs average contract life¹

92% USD² denominated contracts

87% USD denominated rental income

10.0 yrs weighted average building age

Note: Figures as of December 31, 2023.
(1) In terms of occupied GLA. (2) Based on number of contracts.



Best-in-Class assets

Inventory buildings

Buildings conform to standard industry specifications designed to be adapted for two or more tenants.

Built-to-Suit ("BTS")

Buildings designed and built to meet the specific needs of clients.

Vesta Parks

A sustainable gated industrial park with state-of-the-art class A buildings designed for advanced light manufacturing and logistics operations of world-class multinational companies' advanced light manufacturing and logistics operations



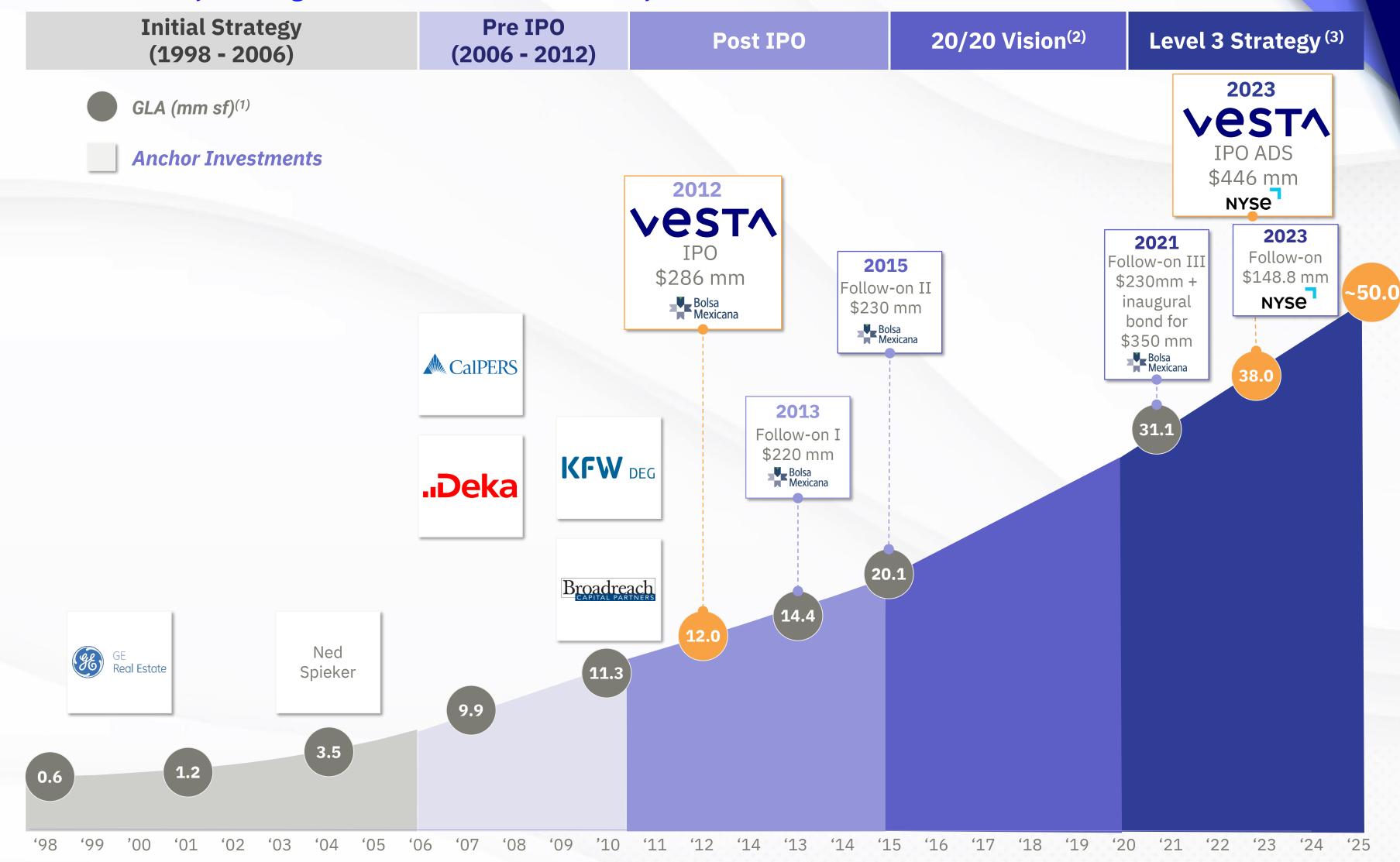






Extensive Track Record of Consistent Growth

25 Year History Building a Foundation, Substantiated by Relevant Milestones





Level 3 Strategy: 5-year strategic plan drives shareholder returns

Strategy based on five key pillars, supported by a strengthened organizational structure

Becoming a World-Class Fully Integrated Industrial Real Estate Company

Ι



Manage, maintain and deepen current portfolio

 Π



Invest and/or divest for ongoing value creation

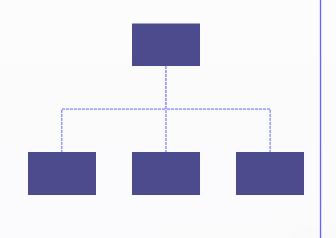
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Strengthen balance sheet and expand funding sources

IV

Strengthen organization to successfully execute strategy



Become a category leader in ESG, embedding our sustainable and resilient practices throughout Vesta's business model



2024 Performance Targets

Pre-tax FFO per Share

+US\$0.20

NAV per Share

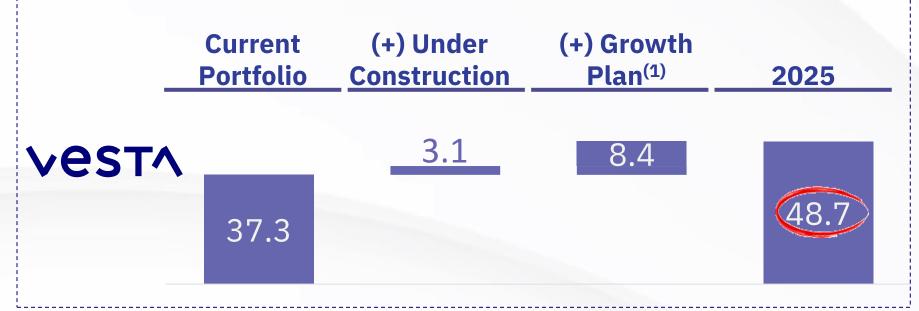
+US\$3.0



Vesta's Accelerated Growth Plan: ~48.5 mm sf by 2025

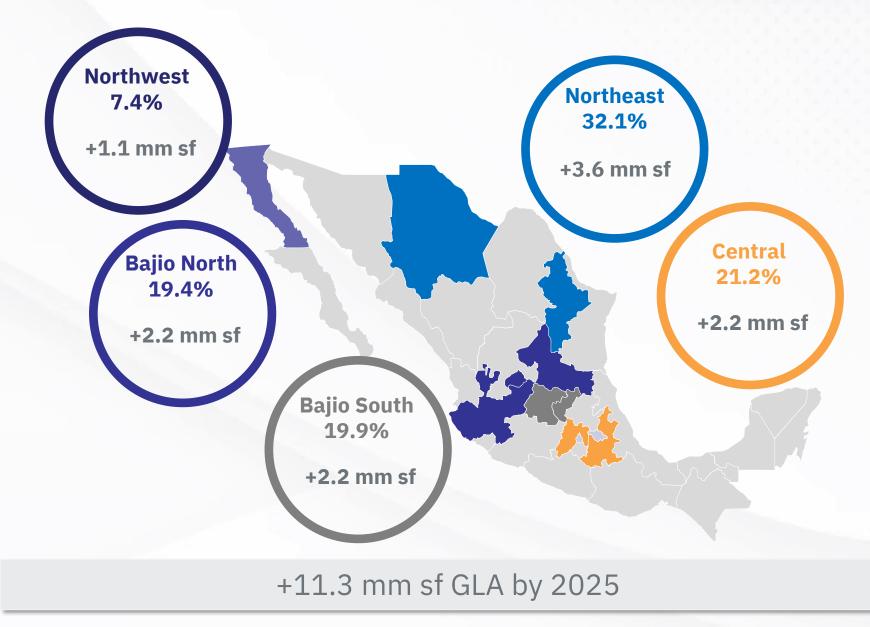
Vesta Accelerated Growth Plan (2023-2025)

(2023 - 2025 mm sf of GLA)





Vesta's Growth Share by Region





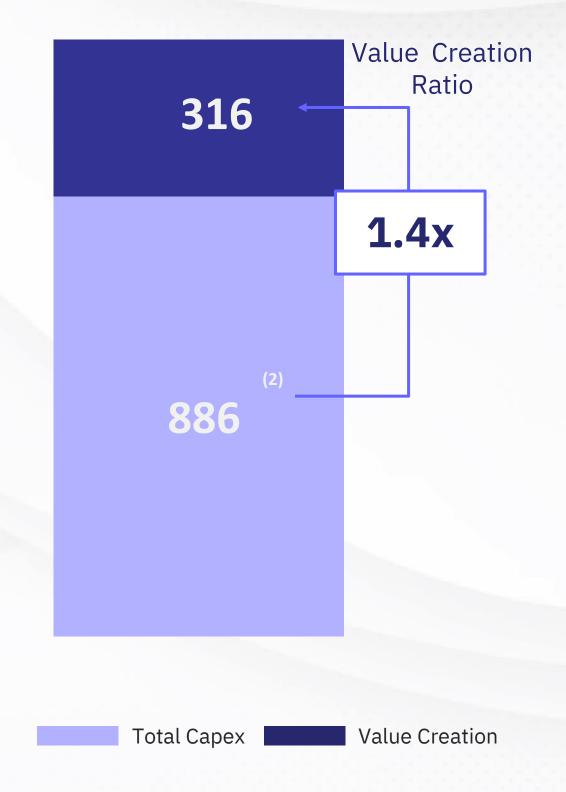
Solid pipeline of well-defined projects to invest ~US\$829 mm

Pipeline

| Region | Vesta Park | Number of buildings | GLA mm SF | Capex US\$ mm | Yield on Cost |
|---------------|---------------------------|---------------------|--------------|---------------------------|------------------|
| | | | | | |
| Northeast | Apodaca (Monterrey) | 4 | 1.6 | 75 | 10.5% |
| Northeast | Juarez Oriente | 3 | 0.8 | 44 | 10.7% |
| Bajio North | Guadalajara Phase 2 | 1 | 0.7 | 12 | 10.3% |
| | San Luis Potosi | 4 | 0.8 | 35 | 9.9% |
| | Aguascalientes | 1 | 0.2 | 10 | 10.7% |
| | Queretaro | 5 | 1.5 | 54 | 10.5% |
| Bajio South | San Miguel de Allende | 4 | 0.5 | 23 | 10.5% |
| | Puerto Interior (Silao) | 1 | 0.2 | 9 | 10.5% |
| Central | Central Mexico City Parks | | 2.0 | 164 | 9.4% |
| Other project | S | 14 | 3.6 | 285 | 9.3% |
| Total G | irowth Program | 42 | 11.8 | 711 ⁽¹⁾ | 10.1% |

Estimated Value Creation

(US\$ mm)



Incremental stabilized NOI: US\$83 mm





Well Positioned to Capitalize on Favorable Market Fundamentals and Industry Tailwinds

- Nearshoring is a significant driver of import/export trade with Mexico
- Increasing market share versus competing trading partners

Drivers of US - Mexico Nearshoring

Companies relocating their Asia-based manufacturing to North America due to US and China geopolitical challenges

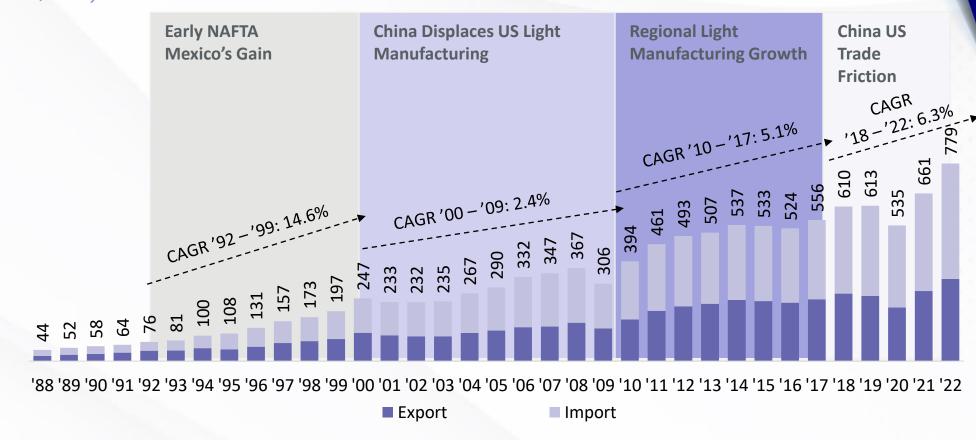
Reconfigured supply chains- pandemic-disruptions, raw materials and light manufacturing component shortages

Mexico's relatively lower wages and specialized manufacturing capabilities often more desirable than US labor and logistics environment

Recently negotiated Mexico, US and Canada USMCA trade agreement

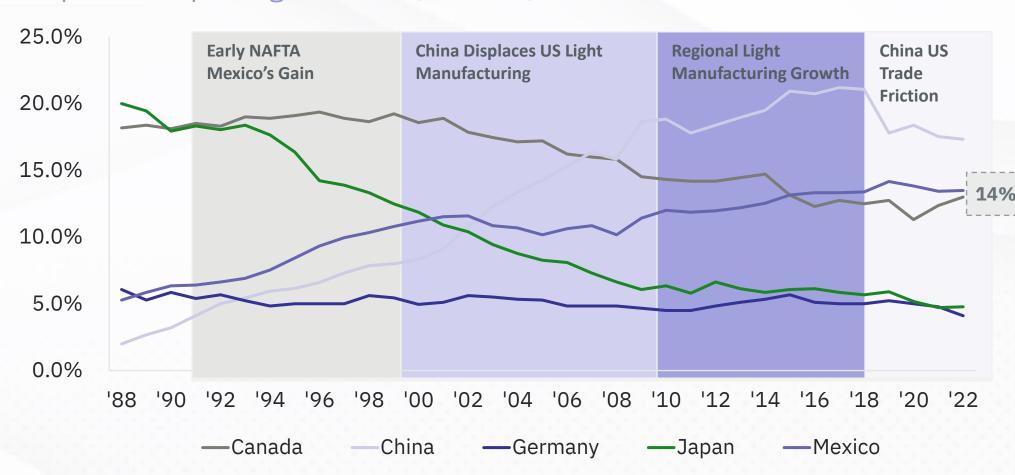
Accelerated Mexico nearshoring as companies further mitigate Russia – Ukraine conflict geopolitical risks

US – Mexico Trade Consistently and Significantly Growing⁽¹⁾ (US\$ bn)



With Mexico Capturing an Increasing Share of US Imports⁽¹⁾

Top 5 US Importing Partners (% share)



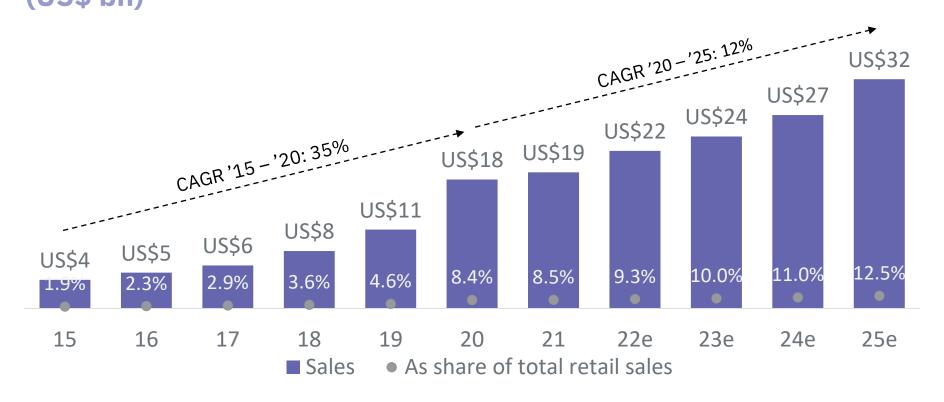




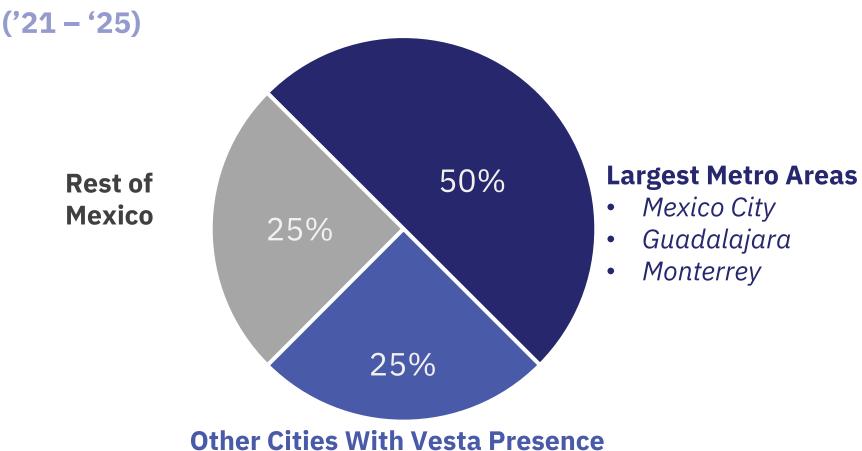
E-Commerce Expected to Drive Metropolitan Areas' Increased Logistics Demand

- Strong local e-commerce sales growth forecast through 2025
- Increased online sales relative to total retail sales resulting in increased industrial real estate demand

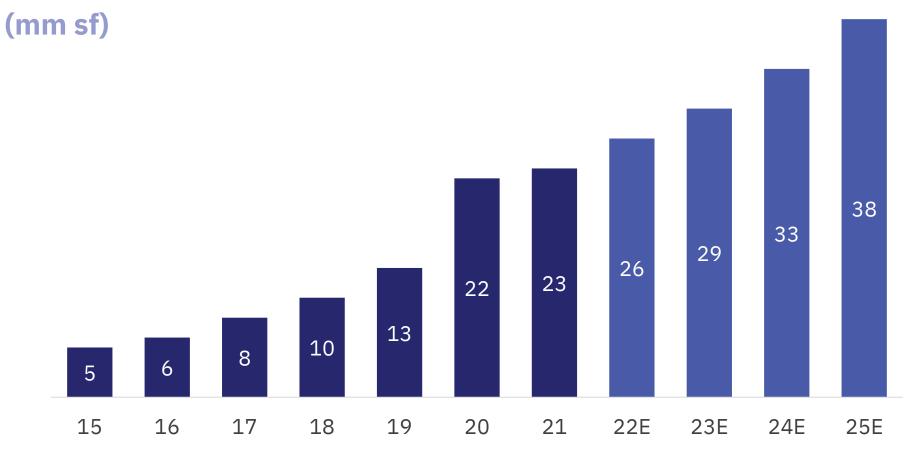
E-Commerce Projected Sales in Mexico⁽¹⁾ (US\$ bn)



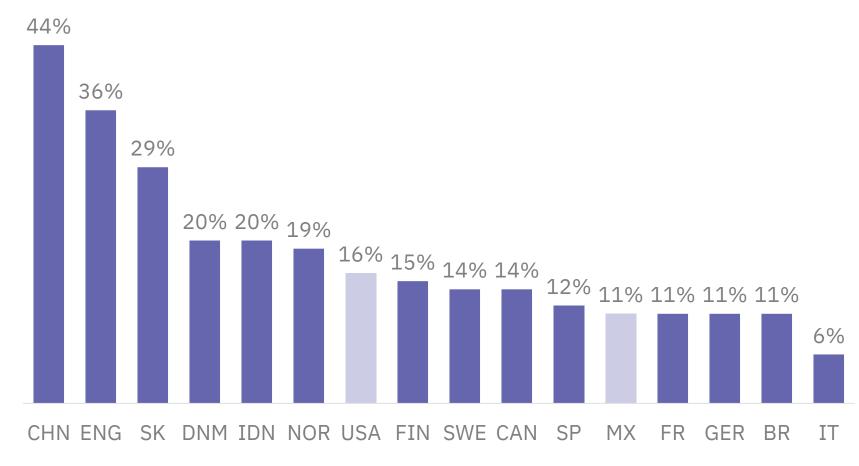
Estimated E-Commerce GLA Demand⁽²⁾



Projected E-Commerce Demand for Mexican Industrial GLA Market⁽⁴⁾⁽⁵⁾



Current E-Commerce Penetration(3)





High occupancy, supported by a strong demand

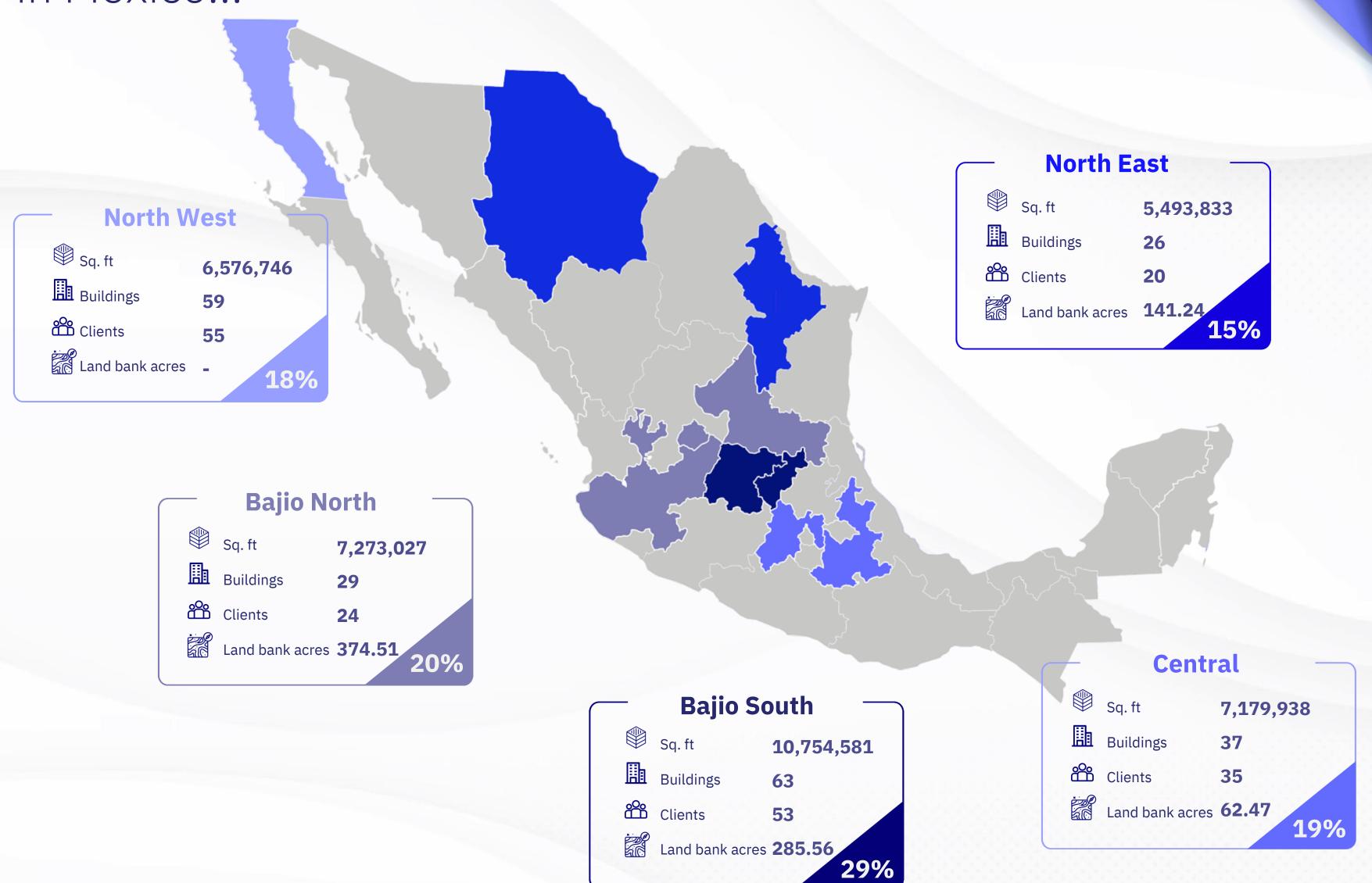
(Q4 2023)

| (Q+2023) | | | | | | | | | | | | |
|-----------------|----------------|--------------|---------|-----------|-------------------------------|------------------------------------|-----------------------|------------------------------|---------------------|-------------------|------------------|----------------------|
| MARKET | MARKET SIZE | AVAILABLE | VACANCY | ASI PF | IIN. KING RICE S/SF) | MAX. ASKING PRICE (US/SF) | UNDER CONSTRUCTION | UNDER CONSTRUCTION BTS | GROSS ABSORPTION | NET ABSORPTION | *SF DELIVERED | *INDUSTRIA GROWTH |
| Chihuahua | 27,530,000 SF | 169,570 SF | 0.62% | \$ | 0.47 | \$ 0.5 | 2 503,000 SF | 150,000 SF | 1,140,000 SF | 871,000 SF | 1,720,000 SF | 6.25% |
| Matamoros | 20,360,000 SF | 153,427 SF | 0.75% | \$ | 0.38 | \$ 0.4 | 1 0 SF | 0 SF | 311,000 SF | 311,000 SF | 257,369 SF | 1.26% |
| Monterrey | 146,290,000 SF | 853,000 SF | 0.58% | \$ | 0.56 | \$ 0.6 | 2 3,480,000 SF | 5,260,000 SF | 17,920,000 SF | 17,340,000 SF | 7,170,000 SF | 4.90% |
| Tijuana | 87,420,000 SF | 813,000 SF | 0.93% | \$ | 0.75 | \$ 0.8 | 3 1,820,000 SF | 756,000 SF | 4,110,000 SF | 3,800,000 SF | 2,710,000 SF | 3.10% |
| Guanajuato | 54,410,000 SF | 1,870,000 SF | 3.44% | \$ | 0.42 | \$ 0.4 | 8 529,000 SF | 769,000 SF | 4,380,000 SF | 4,020,000 SF | 2,810,000 SF | 5.16% |
| Queretaro | 44,200,000 SF | 1,520,000 SF | 3.44% | \$ | 0.43 | \$ 0.4 | 9 1,310,000 SF | 460,000 SF | 2,950,000 SF | 2,660,000 SF | 2,600,000 SF | 5.88% |
| San Luis Potosi | 28,820,000 SF | 975,000 SF | 3.38% | \$ | 0.42 | \$ 0.4 | 5 302,000 SF | 311,000 SF | 1,530,000 SF | 1,530,000 SF | 597,000 SF | 2.07% |
| Aguascalientes | 36,000,000 SF | 78,000 SF | 0.22% | \$ | 0.42 | \$ 0.4 | 6 352,000 SF | 913,000 SF | 1,410,000 SF | 777,000 SF | 239,000 SF | 0.66% |
| Guadalajara | 43,220,000 SF | 1,140,000 SF | 2.64% | \$ | 0.48 | \$ 0.5 | 4 1,430,000 SF | 246,000 SF | 3,670,000 SF | 2,570,000 SF | 2,470,000 SF | 5.71% |
| Mexico City | 106,400,000 SF | 753,000 SF | 0.71% | \$ | 0.71 | \$ 0.7 | 8 2,080,000 SF | 1,490,000 SF | 9,240,000 SF | 7,100,000 SF | 1,040,000 SF | 0.98% |
| Toluca | 38,130,000 SF | 283,000 SF | 0.74% | \$ | 0.57 | \$ 0.6 | 1 365,000 SF | 163,000 SF | 1,700,000 SF | 1,640,000 SF | 292,000 SF | 0.77% |
| Puebla | 20,650,000 SF | 56,000 SF | 0.27% | \$ | 0.43 | \$ 0.4 | 8 0 SF | 0 SF | 663,000 SF | 624,000 SF | 343,000 SF | 1.66% |
| TOTAL MEXICO | 653,430,000 SF | 8,663,997 SF | 1.33% | \$ | 0.50 | \$ 0.5 | 6 12,171,000 SF | 10,518,000 SF | 49,024,000 SF | 43,243,000 SF | 22,248,369 SF | 3.40% |

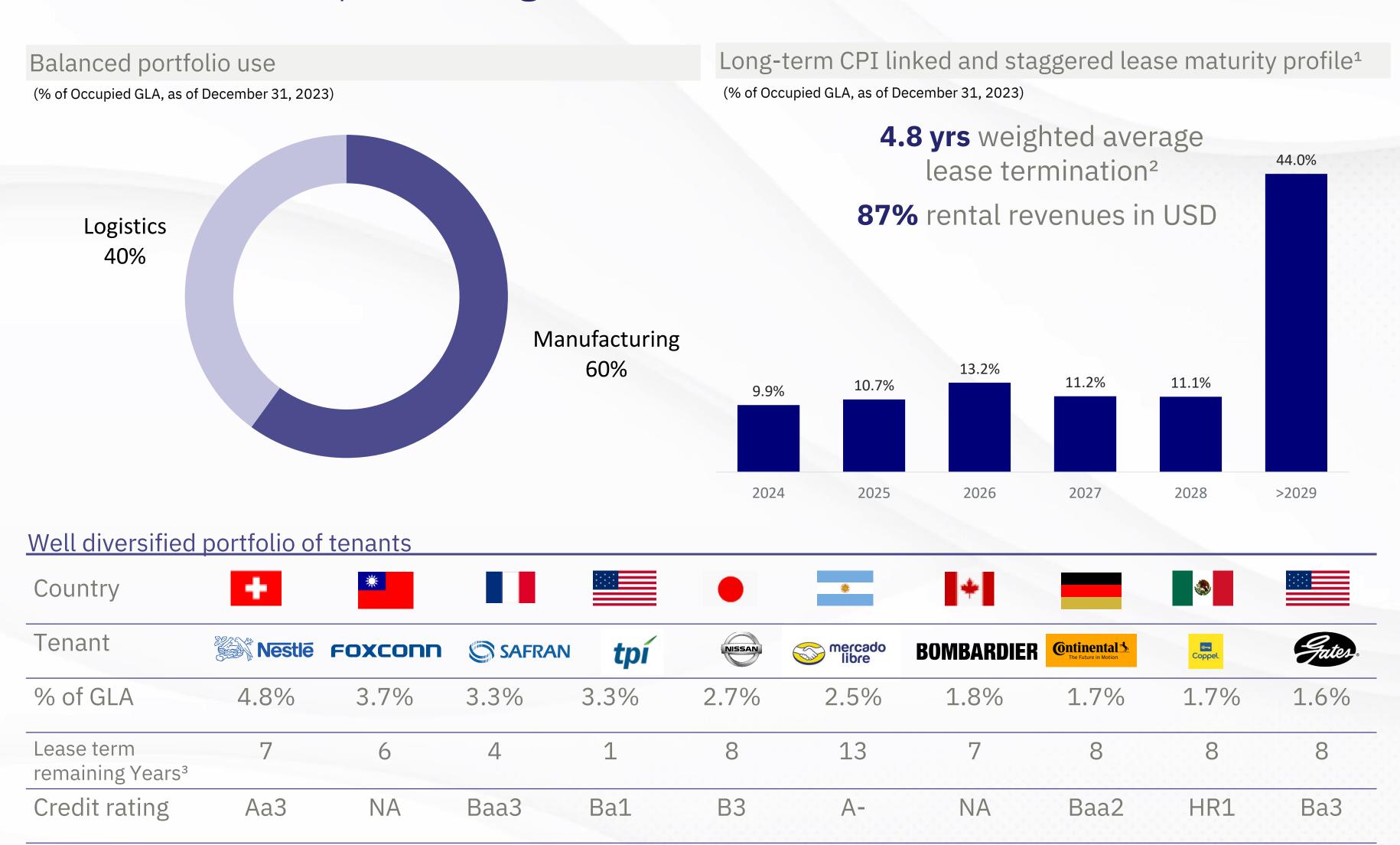




One of the largest and most modern industrial portfolios in Mexico...



High-quality client base, increasingly diversified by industry and geography with balanced exposure to growth and defensive sectors...



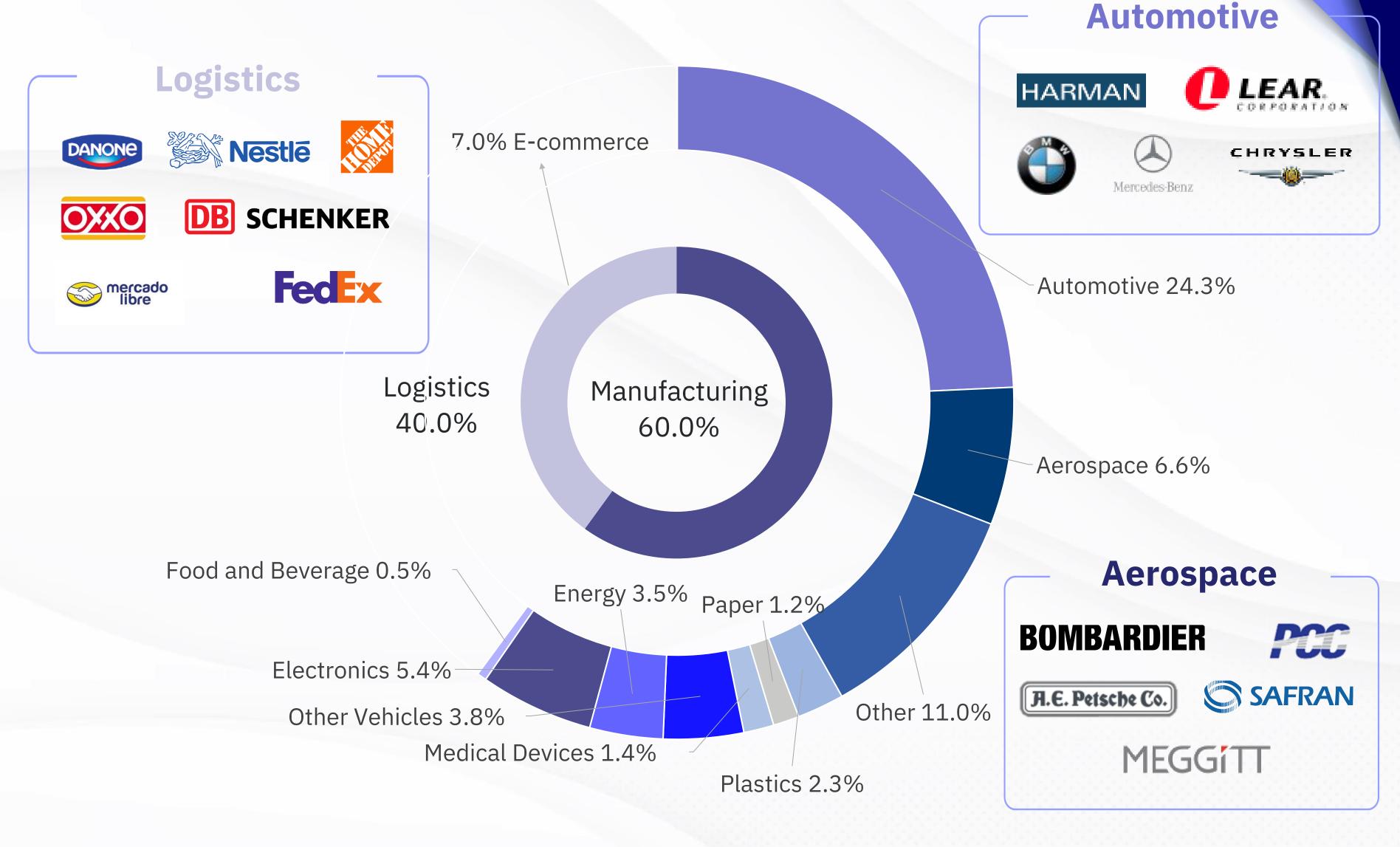
⁽¹⁾ In terms of occupied GLA



⁽²⁾ Weighted-average life of a contract. Occupied GLA.

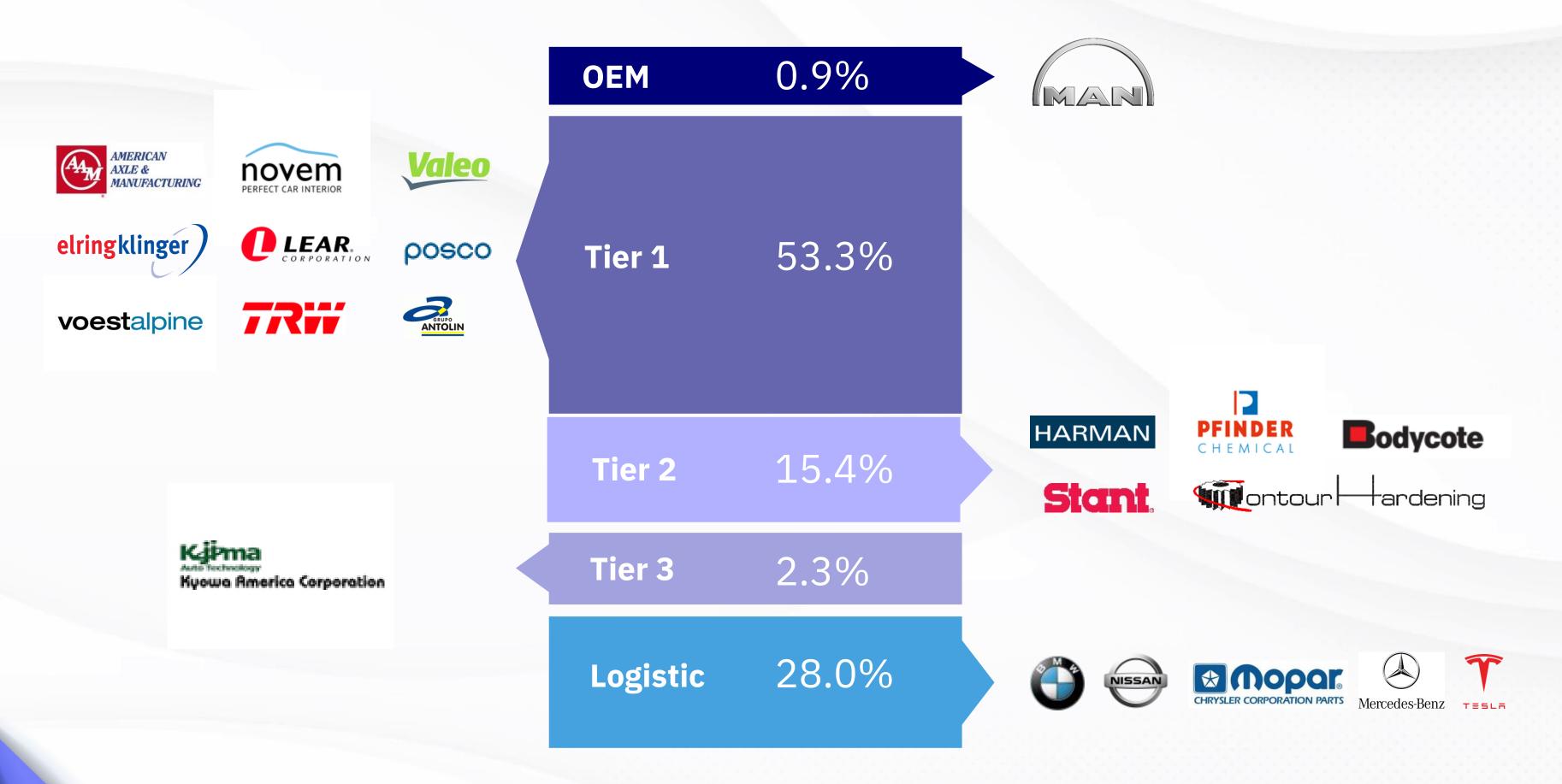
⁽³⁾ Based on the most representative lease of the client

Diversified industry profile and strong tenant credit



Exposure to most stable business component of the automotive supply chain...

Post-crisis outcome: Tier 1 manufacturers have strengthened with a significant reduction of OEM suppliers driven by market consolidation where only the best and most profitable survived.





Portfolio development declines as stabilized GLA increases

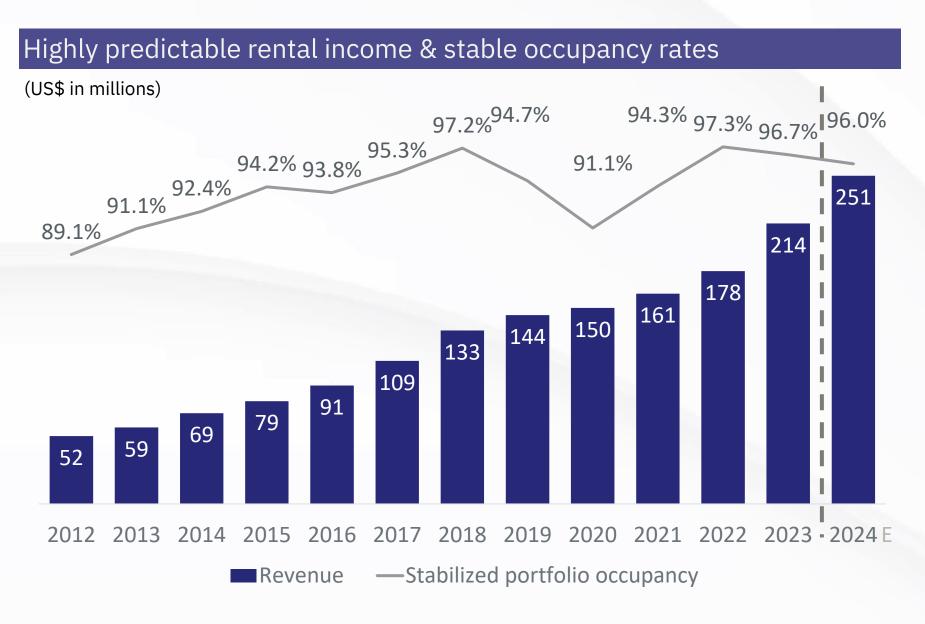
Growth derived from various types of buildings **GLA under construction** 55% 10% 5% 90% 33% 98% 92% 15% 23% 21% 20% 85% 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2022 2023 2015 2014 2016 2017 2018 2019 2020 2021 ■ Inventory ■ BTS ■ Acquisition

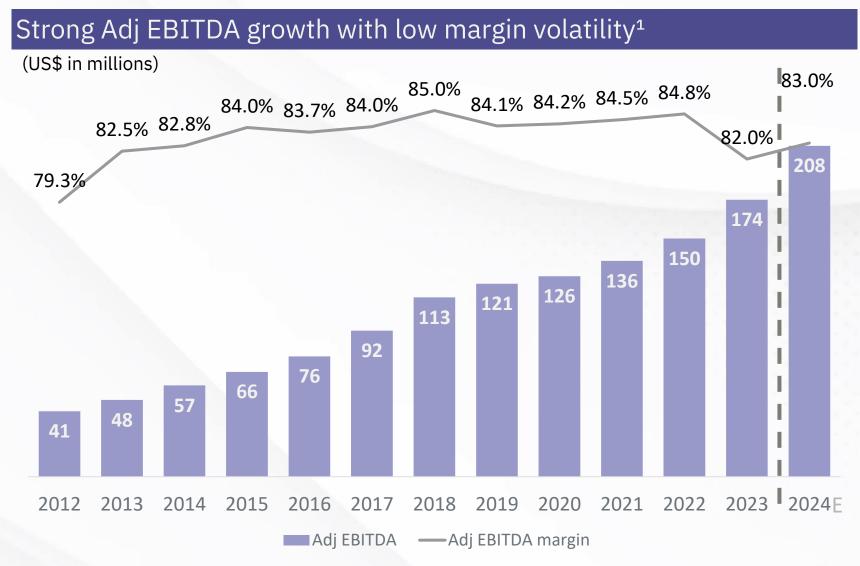
| Proyect | Region | GLA | Total Investment | Delivery date | Cap Rate | Туре |
|-------------------|-----------------|-----------|---------------------|---------------|----------|-----------|
| Juárez Oriente 3 | Ciudad Juárez | 279,022 | 23,530 | jul-24 | 10.0% | Inventory |
| Juárez Oriente 4 | Ciudad Juárez | 226,257 | 17,535 | jul-24 | 10.2% | Inventory |
| Juárez Oriente 5 | Ciudad Juárez | 210,800 | 16,651 | jun-24 | 10.0% | BTS |
| Aguascalientes 3 | Aguascalientes | 200,318 | 12,110 | jul-24 | 11.0% | Inventory |
| San Luis Potosí 4 | SLP | 262,532 | 15,799 | jul-24 | 10.2% | Inventory |
| Tres Naciones 10 | SLP | 131,571 | 8,323 | may-24 | 9.7% | Inventory |
| Thyssen Exp | SMA | 77,717 | 5,668 | jun-24 | 10.3% | BTS |
| Querétaro 6 | Querétaro | 214,760 | 12,326 | ene-24 | 11.5% | BTS |
| Querétaro 7 | Querétaro | 268,367 | 15,916 | sep-24 | 9.3% | Inventory |
| La Villa | Valle de México | 213,065 | 32,098 | may-24 | 8.9% | Inventory |
| Punta Norte 1 | Valle de México | 845,957 | 88,487 | dic-24 | 9.6% | Inventory |
| Punta Norte 2 | Valle de México | 171,286 | 18,650 | oct-24 | 10.2% | Inventory |
| | | 3,101,652 | 267,091 | | 9.8% | |

■ GLA Under Development

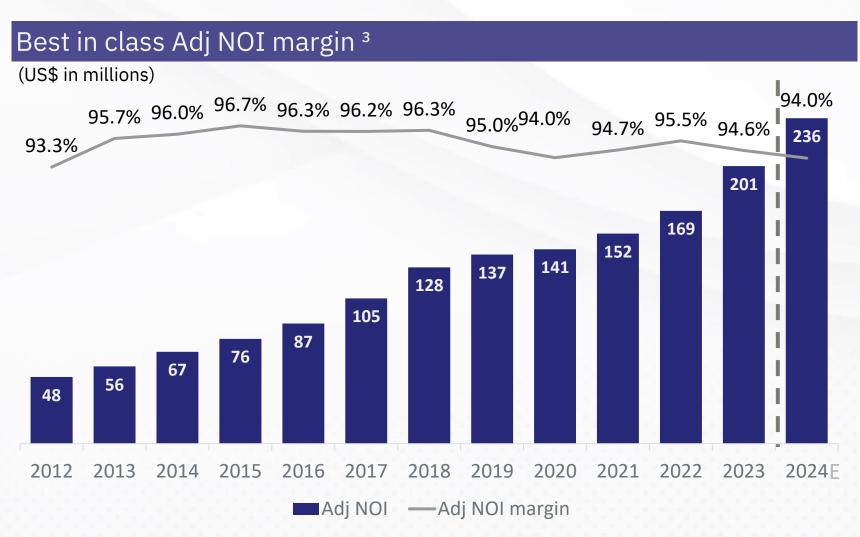
Existing GLA

Stable and predictable cash flows with profitability









Figures as of December 31, 2023

Adj EBITDA is defined as the sum of profit for the period adjusted by (a) total income tax expense, (b) interest income net, (d) finance costs, (e) exchange gain (loss) net, (f) gain on sale of investment property, (g) gain on revaluation of investment property, (h) depreciation and (i) long term incentive plan and equity plus during the relevant period.

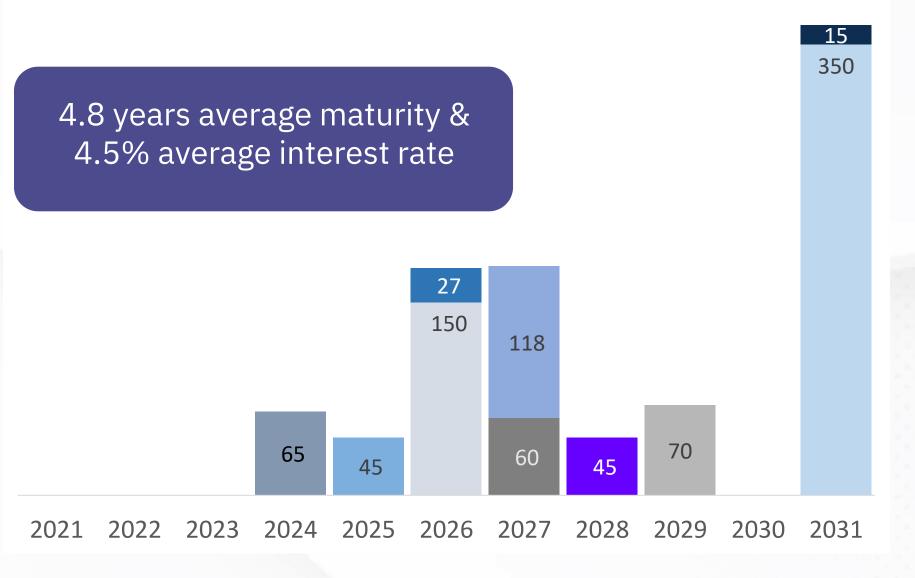
Vesta FFO is defined as the sum of FFO, as adjusted for the impact of exchange gain (loss) net, other income net, interest income, total income tax expense, depreciation and long term incentive plan and equity plus.

Adj NOI is defined as the sum of NOI plus property operating costs related to properties that did not generate rental income during the relevant period.

⁽⁴⁾ Revenues, Adj EBITDA and Adj NOI margins base on revised guidance Q4 2023.

Long-term debt at fixed rates, with solid liquidity position...

| | 31/12/2023 | Rate | Maturity |
|---|------------|-------|-----------|
| Secured Debt | | | |
| MetLife II | \$150.0 | 4.55% | Aug-26 |
| MetLife III | \$118.0 | 4.75% | Nov-27 |
| MetLife Top Off | \$26.6 | 4.75% | Aug-26 |
| Total Secured Debt | \$294.6 | | |
| Unsecured Debt | | | |
| 2017 Private Bond | | | |
| Tranche 1 | \$65.0 | 5.03% | Sep-24 |
| Tranche 2 | \$60.0 | 5.31% | Sep-27 |
| 2018 Prudential Insurance Company | | | |
| Tranche 1 | \$45.0 | 5.50% | May-25 |
| Tranche 2 | \$45.0 | 5.85% | May-28 |
| 2019 Private Bond | | | |
| Tranche 1 | \$70.0 | 5.18% | Jun-29 |
| Tranche 2 | \$15.0 | 5.28% | Jun-31 |
| Susteniability-Linked Public Bond | \$350.0 | 3.63% | May-31 |
| Total Unsecured Debt | \$650.0 | | |
| Total Debt | \$944.6 | 4.48% | 4.8 years |
| Common Equity (@ MXN\$67.43/share as of 12/31 @ MXN\$16.89/Ex.Rate) | \$3,473 | | |
| Total Market Capitalization | \$4,418 | | |
| Less: Cash and Cash Equivalents | \$501 | | |
| Total Enterprise Value (TEV) | \$3,916 | | |
| LTV | 24.1% | | |
| Net Debt / Total Assets | 11.7% | | |
| Secured Debt / Total Assets | 8% | | |
| Unsecured Debt/Total Assets | 17% | | |
| Net Debt / EBITDA | 2.4x | | |
| | | | |



Sound liquidity position



Cash reserves:

• US\$ 501 M as of December 31, 2023



Idle debt capacity:

Current LTV of 24.5% vs 40% maximum leverage internal policy



Revolving credit line:

Revolver lines of US\$ 200 M with 2025 maturity



Credit Ratings:

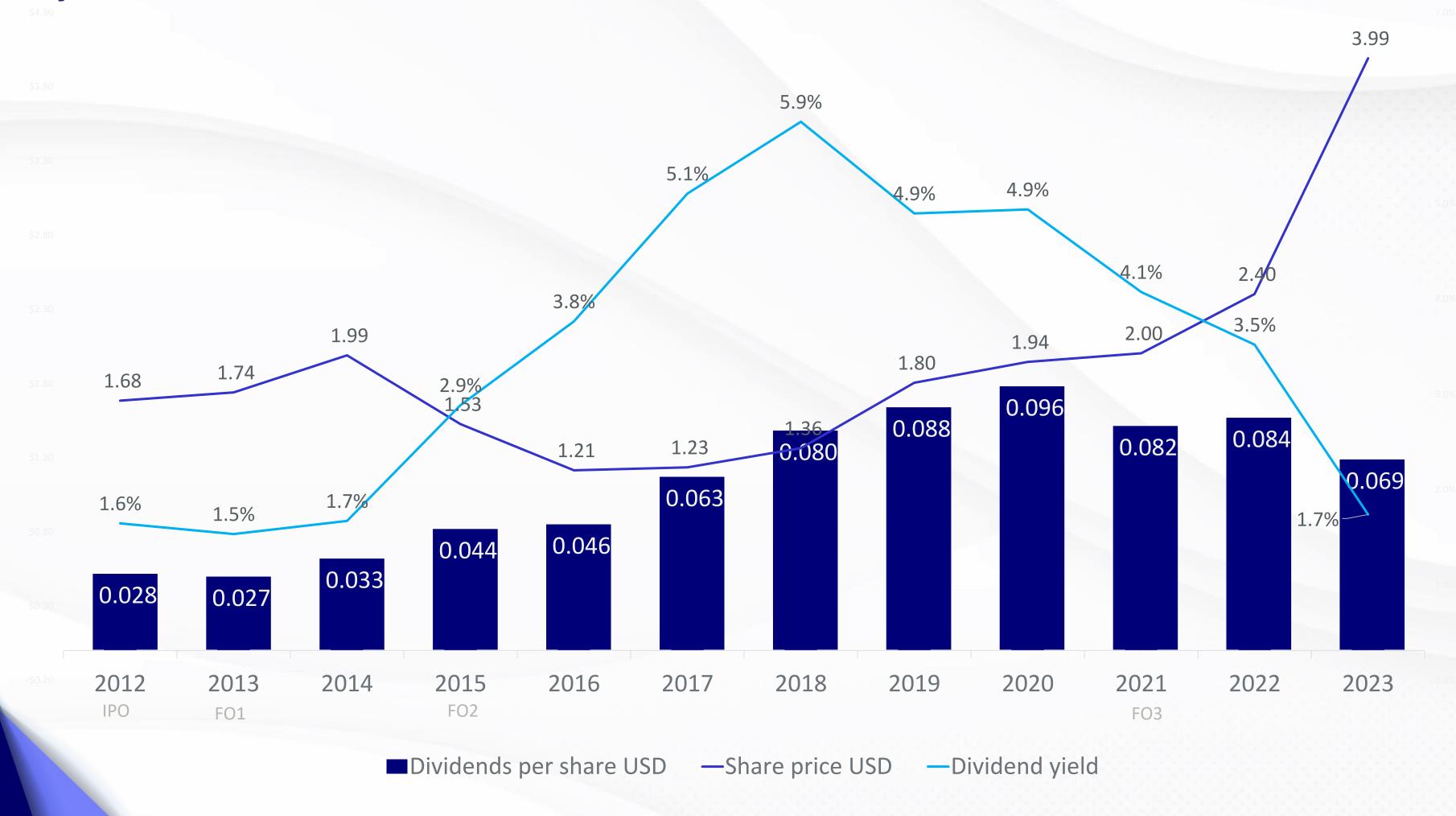
Fitch BBB-S&P BBB-Moody's Baa3



Average annual CAPEX: US\$ 250-300 M



Accretive development, plus accelerated leasing activity and divestments, drive strong FFO results and pay attractive dividend yield







Leader in Environmental, Social and Governance Best Practices: Clearly Defined Long-term Commitments

Historical Milestones

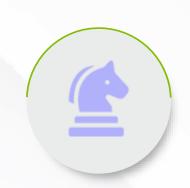


- Department Reinforcement
- 1st Materiality Analysis



- Creation of ESG Policies and Stakeholder **Engagement Program**
- Members of the DJSI MILA

 \Diamond



- Climate Change and Resilience Strategy
- Target Gender Equality **Initiative**
- US\$350 mm 10-year ESG Bond



Member of S&P Yearbook 2023

 \wedge

2019

2020

2021

2023

2011-2016



- 1st LEED Building (2013)
- Sustainable **Construction Manual** (2012)
- **UN Global Compact** Signatory (2011)



- **ESG Diagnostic**
- Creation of ESG Policy



Creation of ESG Strategy

×

- **UN PRI Signatories**
- Green Lease in Tenant's Contracts



- **GEI Bloomberg Index**
- Members of the Climate Ambition **Accelerator Initiative**



Our 2025 Goals

Governance and Integrity

- ✓ Implement governance responsibility guidelines
- Increase suppliers' ESG standards
- Promote diversity within our group
- ✓ Implement a risk management culture

Social

- ✓ Continue expanding local community social investment programs within Vesta's operating areas
- ✓ Strengthen personnel and tenant ESG capabilities
- ✓ Ensure following the best practices in transparency related to human rights, diversity and equal rights opportunities

Environment

- ✓ Reduce operations' environmental impact
- ✓ Improve portfolio efficiency by obtaining green certifications
- ✓ Implement resilient climate change actions













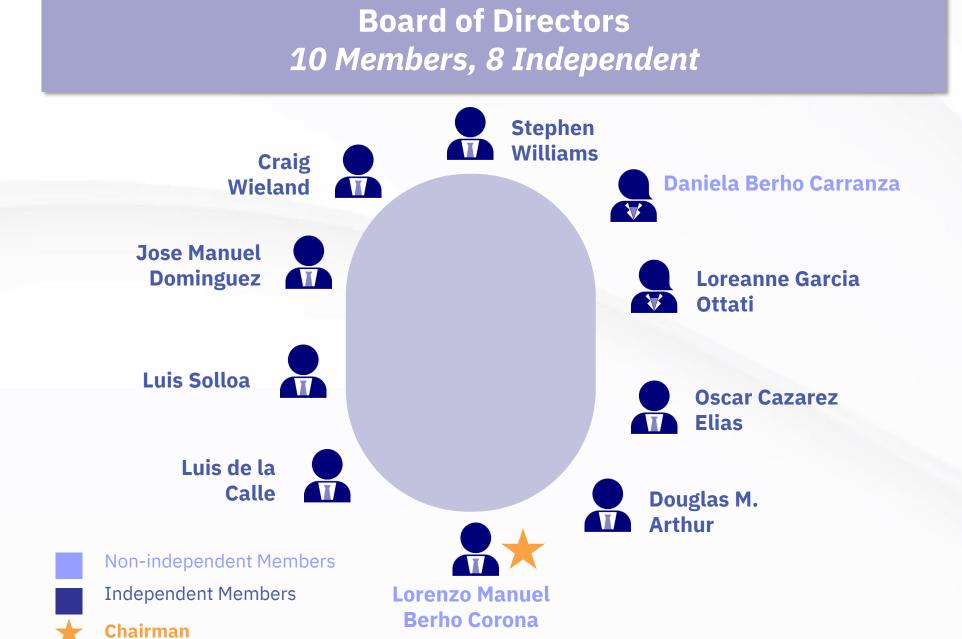






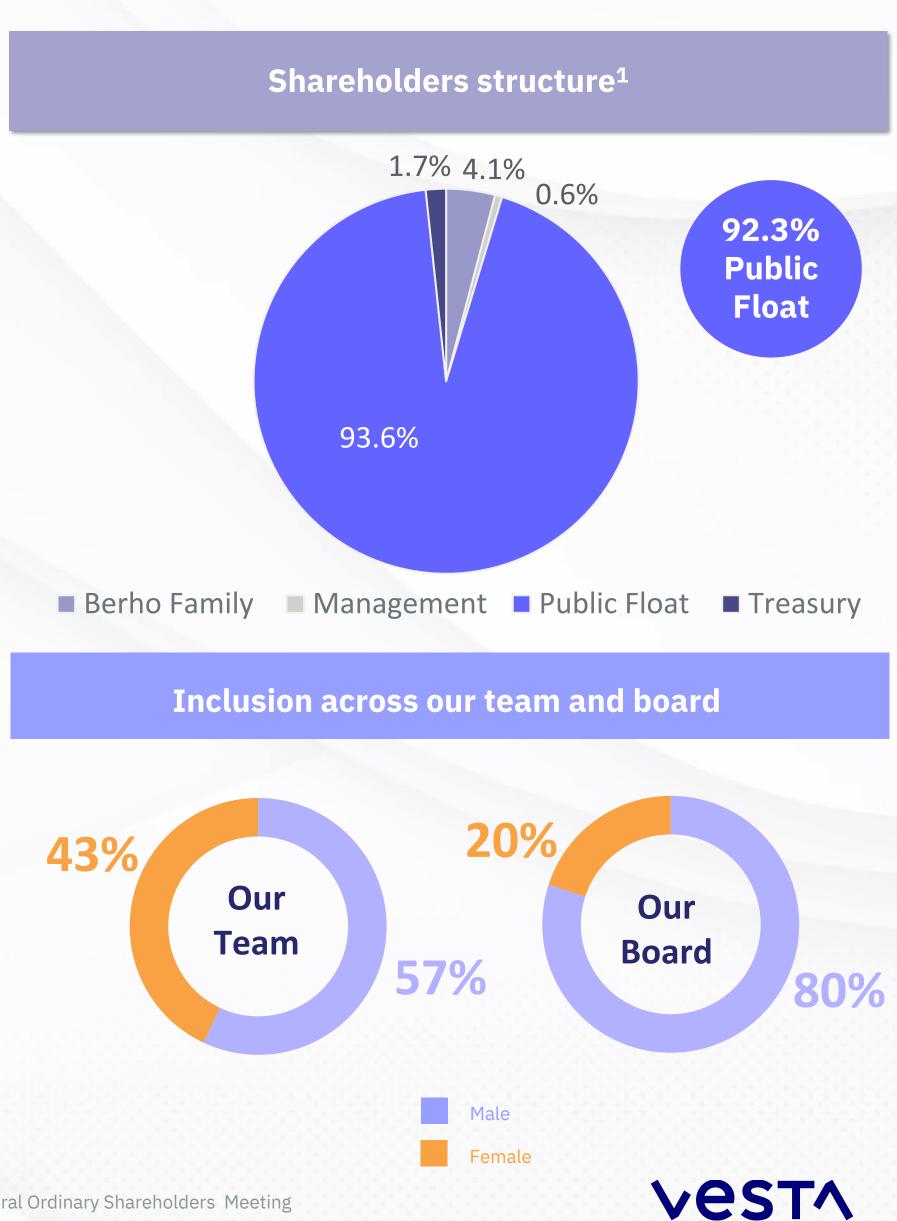


Strong corporate governance; best-in-class governance practices since Vesta's inception





- ✓ All 6 Board Committees are chaired by an independent director
- ✓ Single class of shares (one share, one vote)
- Vesta's Code of Ethics serves as a guide to regulate the conduct of all employees and other stakeholders
- ✓ Stakeholder Engagement Program based on materiality analysis



Vesta's Committees are 100% Chaired by independent directors

Board Committees



Audit Committee

4 Members

- Review and analysis of quarterly and annual financial statements
- Review of compliance with tax obligations
- Analysis, approval and follow-up of Company's operating budget



Corporate Practices Committee

4 Members

- Evaluation and approval of salaries and executive performance-based compensation plan
- Composition of the Company's board and committees
- Review of corporate policy regarding transactions with related parties



Investment Committee

5 Members

- Approval of investment budget and deployment plan
- Evaluation of potential acquisitions of buildings and land bank
- Follow-up and review of investments performance



Ethics Committee

5 Members

- Review and verification of employee's compliance with the Company's Code of Ethics
- Improvement of human resources policies
- Controversy resolution regarding any employee disputes that take place within the corporate scope



Debt and Equity Committee

4 Members

- Review and approval of debt and equity transactions regarding the Company's funding and capital
- structure
- Evaluation of market conditions that could lead to potential debt and equity transactions to reinforce the Company's performance



ESG Committee

5 Members

- Drafting of policies and procedures to settle Vesta's ESG Stakeholder Commitment Program
- Preparation of ESG recommendations guide for tenants
- Collection of ESG related data
- Inclusion of "green clause" for in lease contracts





Circular Economy Promotion

Wastewater treatment plant, treated water line for irrigation Low consumption irrigation Re-used



recycling areas

Design encompasses stormwater management

Quantity control and retention ponds

Materials

Avoid "heat island" effect 5% sky lights Decarbonization



Fire protection system (control software) Low consumption restroom features

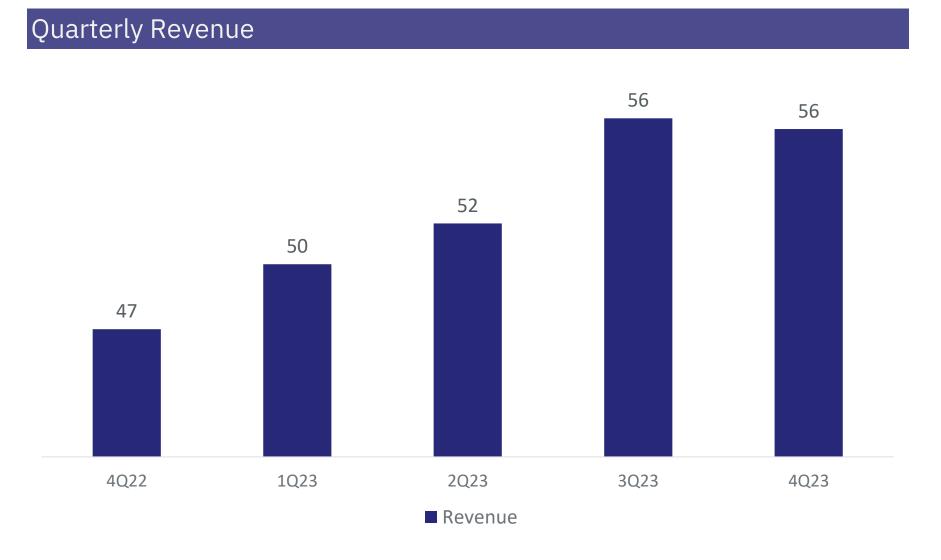
Community Benefits

Public lighting, access road repair

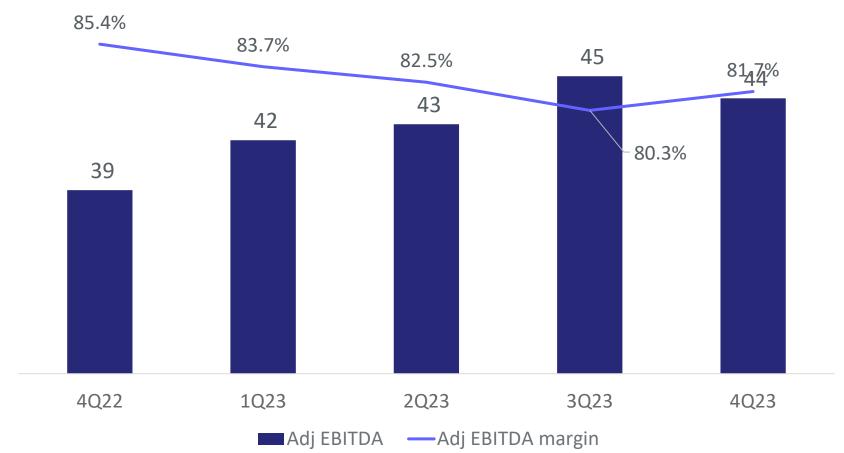


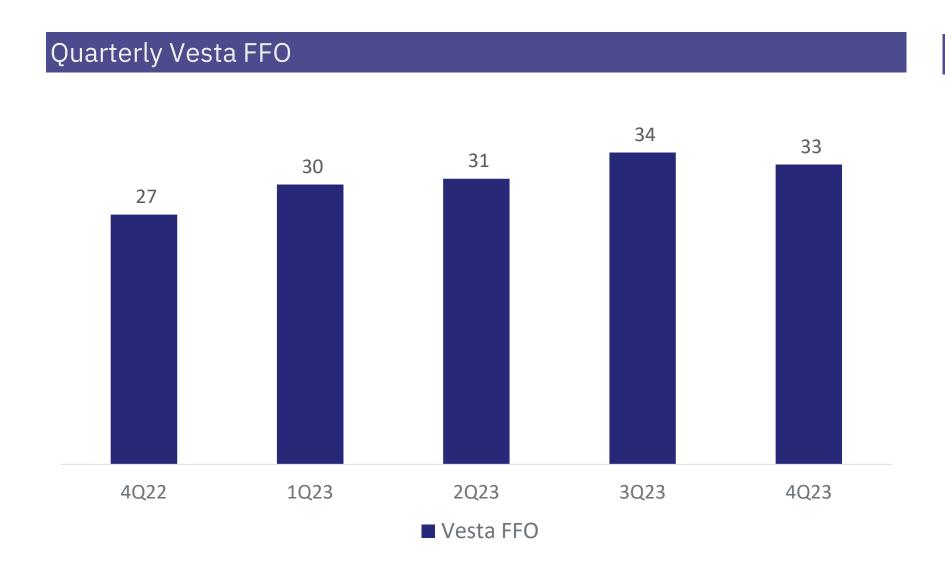


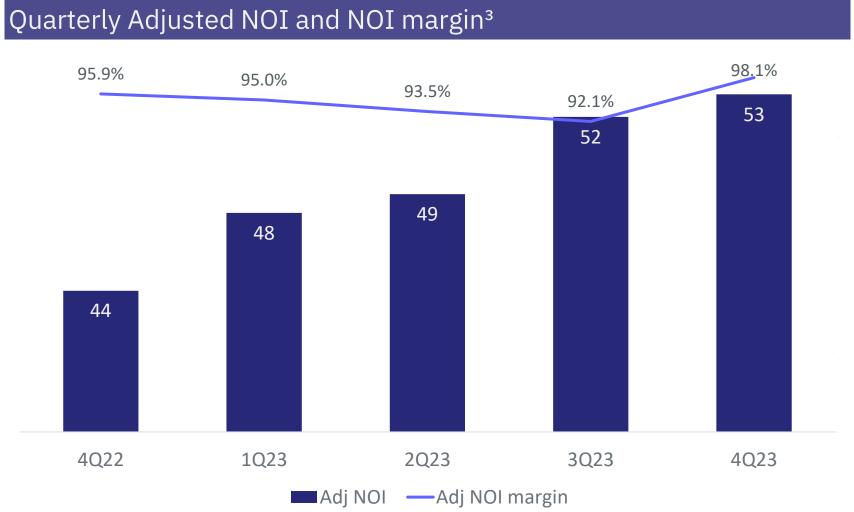
Quarterly Results



Quarterly Adjusted EBITDA and EBITDA margin





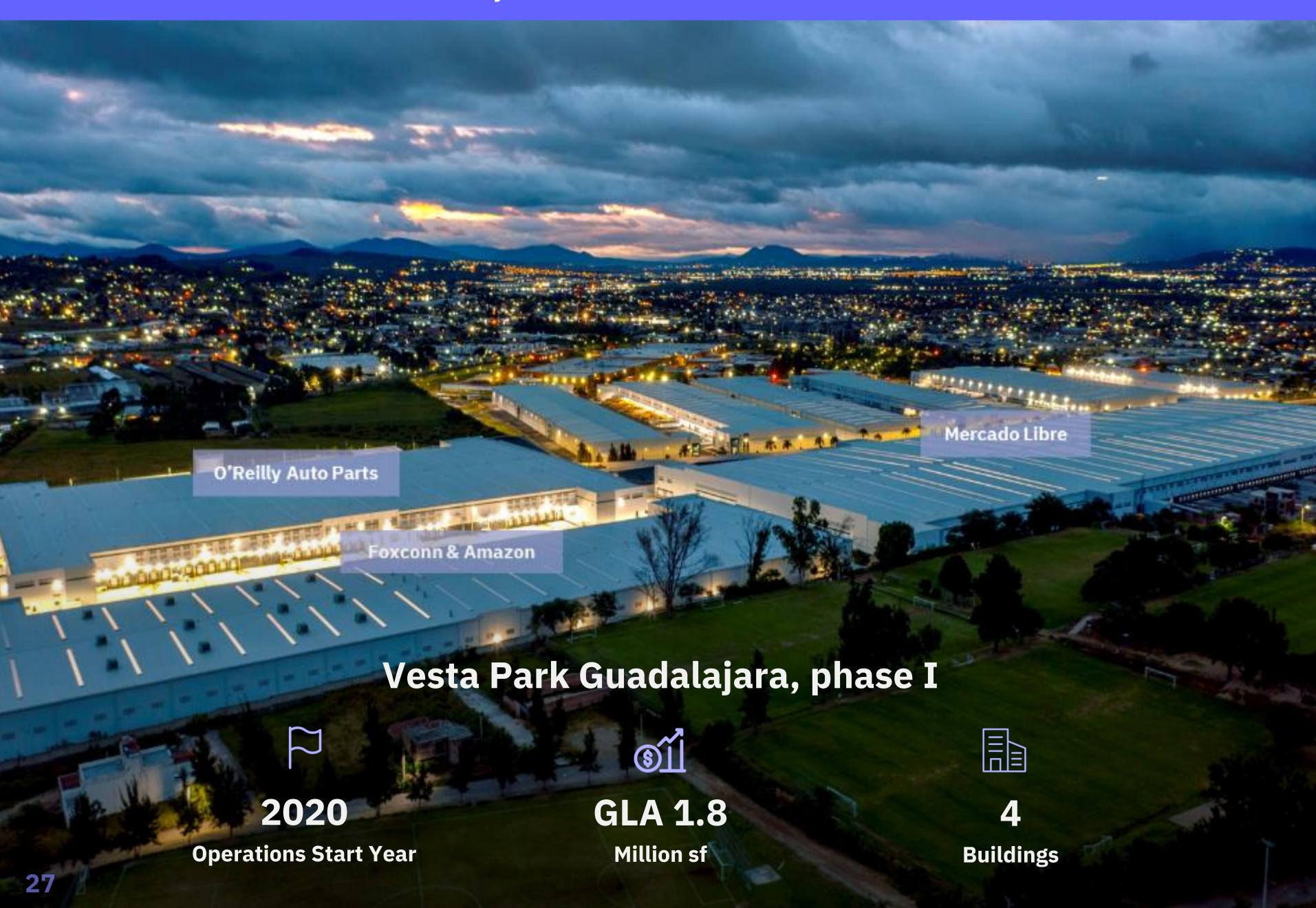




Case Studies - Toluca



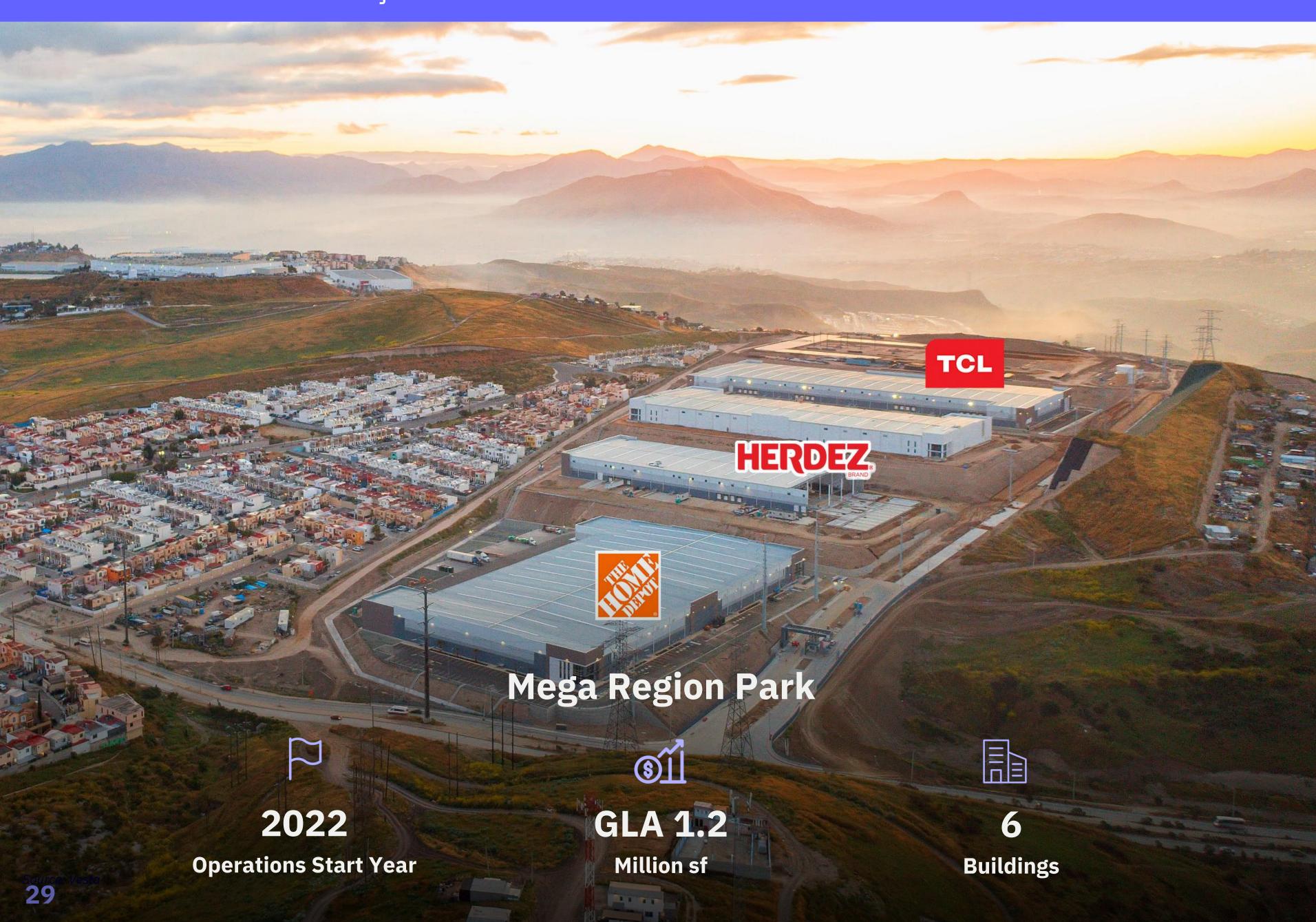
Case Studies - Guadalajara



Case Studies – Guadalupe, Monterrey



Case Studies - Tijuana



Mexico is Crucial to North America's Trade and Manufacturing Platform

Strategically located, competitive cost of labor

Privileged Location Enables for Shorter Supply Chains(1)

Global-Mexico – Maritime Travel Times (Days)

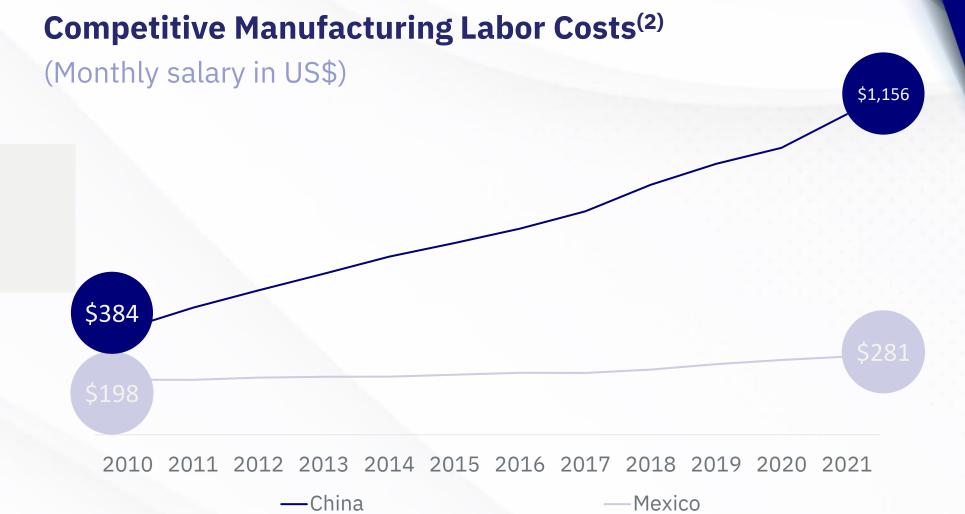




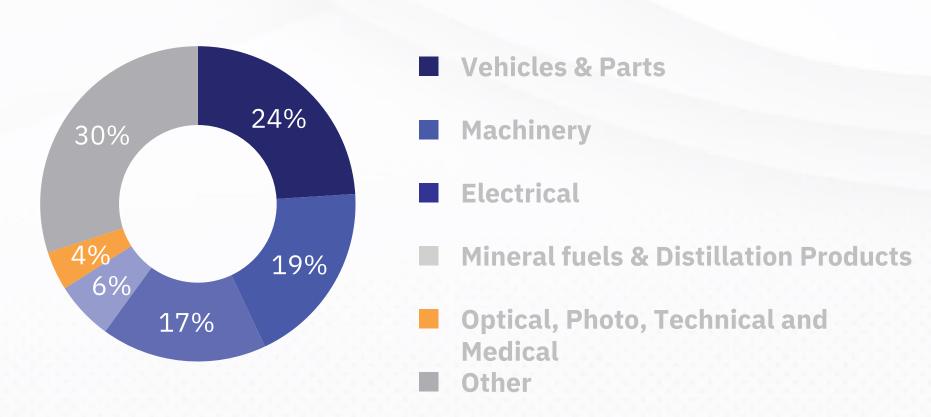


| Destination | Mexico | China | Brazil |
|-------------|---------|---------|---------|
| New York | 5 days | 32 days | 15 days |
| LA | 4 days | 18 days | 23 days |
| Rotterdam | 16 days | 32 days | 17 days |
| Yokohama | 19 days | 4 days | 35 days |





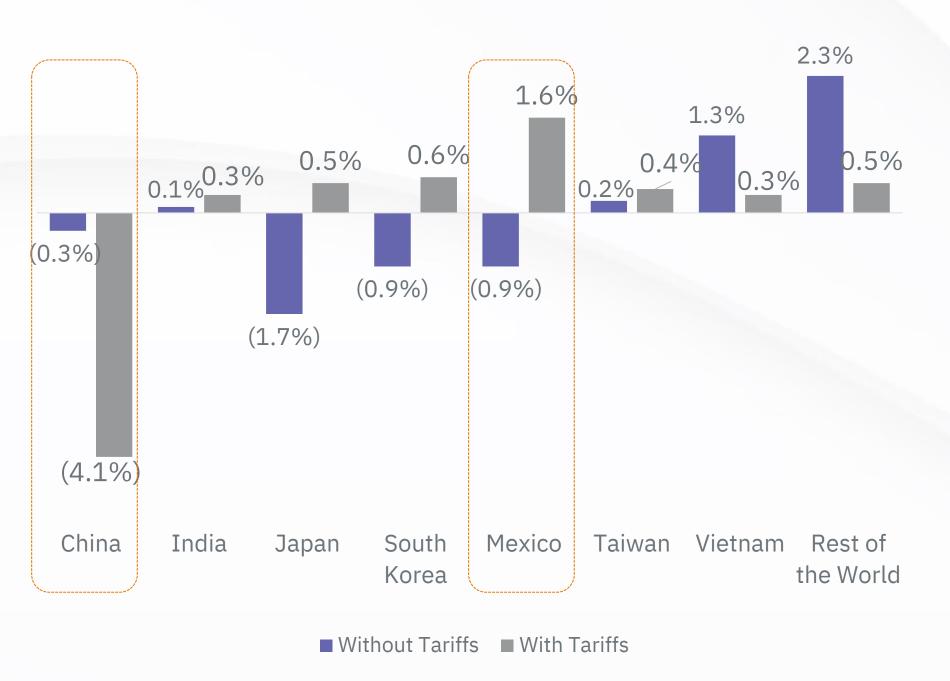
2022 Mexico Manufacturing Exports(3)





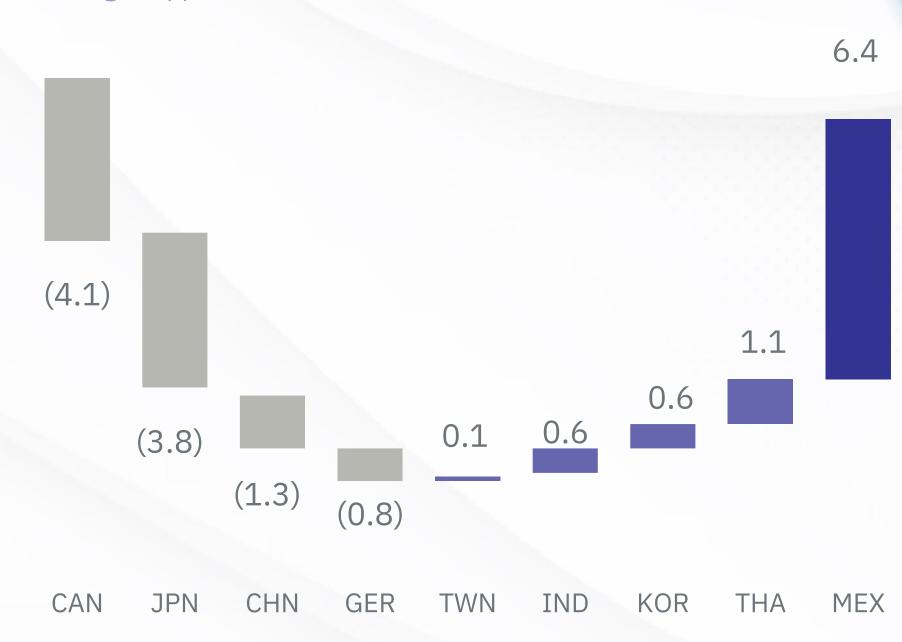
Mexico Proximity: Reduces supply times, improves delivery times...and particularly benefits the auto industry

Impact of Tariffs on US Imports (%)(1)



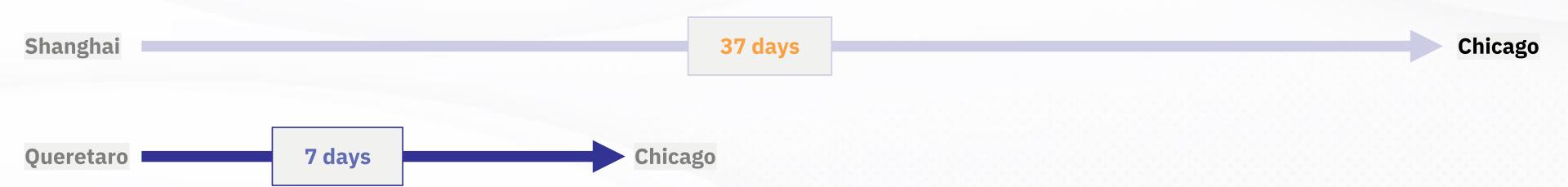
Share in US Imports of Auto Parts by Country⁽²⁾

(Change in pp from 2011 to 2021)



Mexico Delivery Times Compare Favorably to China(3)

Travel Time of Goods

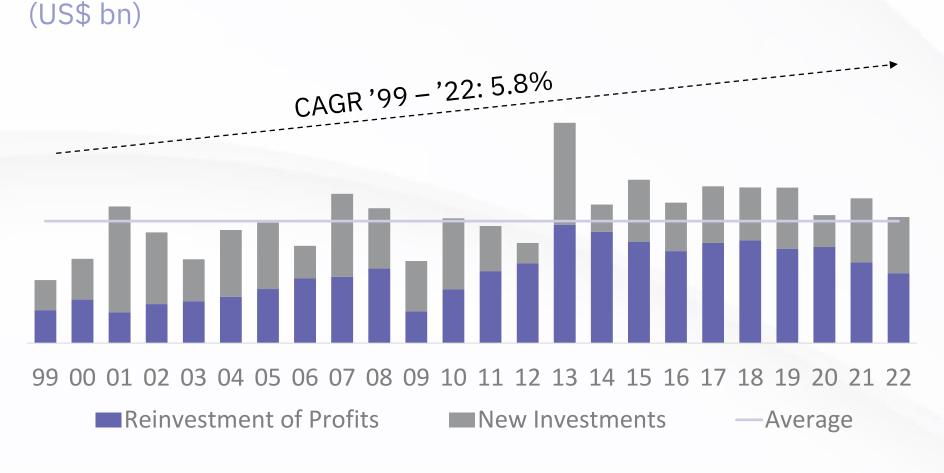




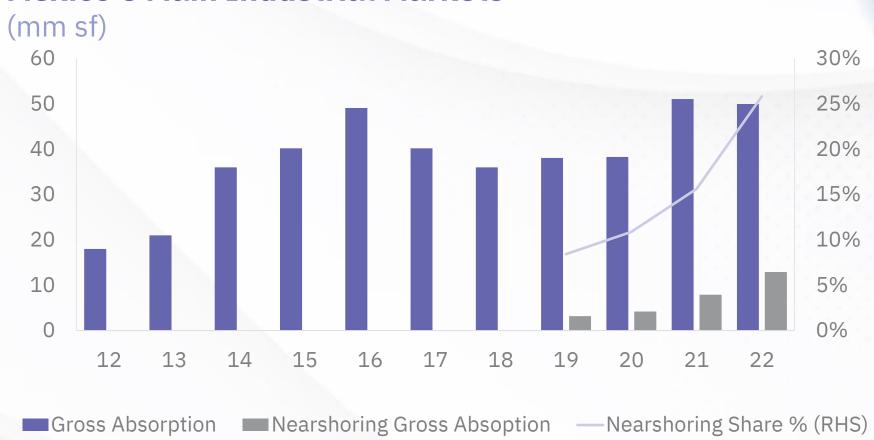


Mexico's industrial markets are capturing nearshoring growth Gross Absorption within Key Markets

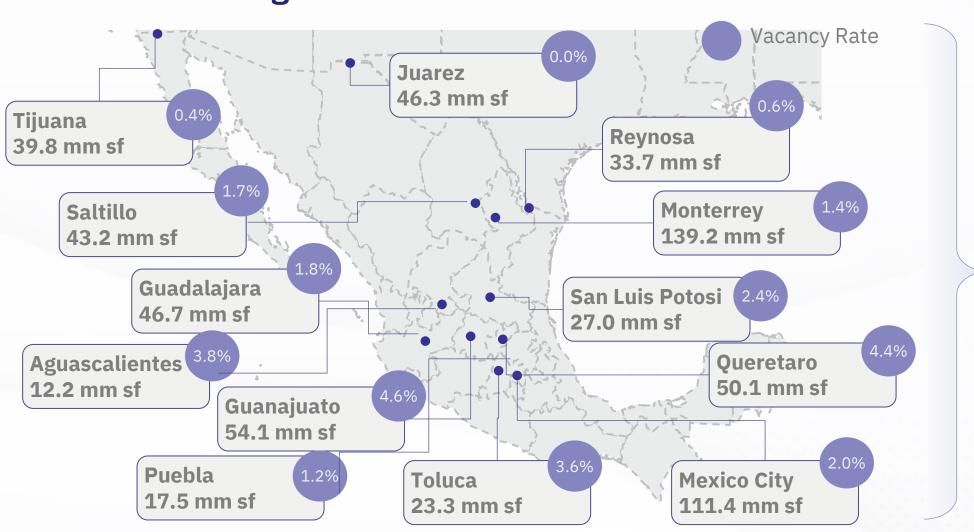
Steady Levels of Foreign Direct Investment into Mexico (FDI)(1)



Nearshoring Driving Strong Gross Absorption in Mexico's Main Industrial Markets⁽²⁾



Mexico Market Larger than Sum of Remainder of LATAM Market⁽³⁾

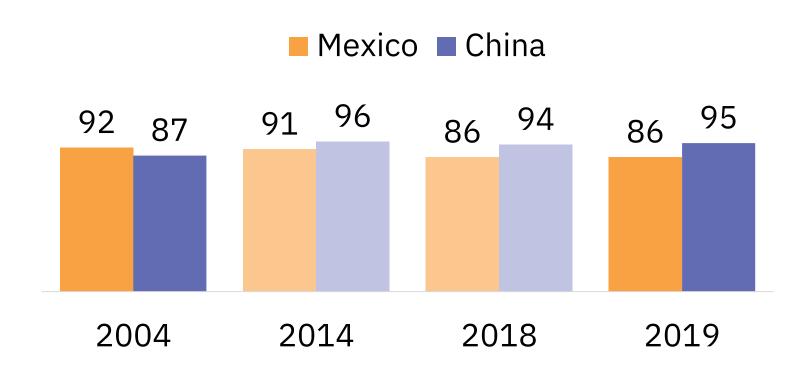


| MEXICO ⁽³⁾ | mm sf | LATAM ⁽³⁾ | mm sf |
|-----------------------|-------------|----------------------|-------------|
| Bajio | 190.2 | Brazil | 201.3 |
| North | 302.1 | Chile | 58.1 |
| Central | 152.2 | Colombia | 25.8 |
| | | Costa Rica | 24.8 |
| | | Argentina | 22.6 |
| | | Peru | 12.9 |
| | | Panama | 12.9 |
| Mexico | 644.5 mm sf | LATAM | 358.4 mm sf |



US/China Geopolitical turbulence is changing global supply chains Highly attractive Mexico manufacturing efficiency, capacity, and skillset

Global Manufacturing Cost Competitiveness Index⁽¹⁾ (US = 100)

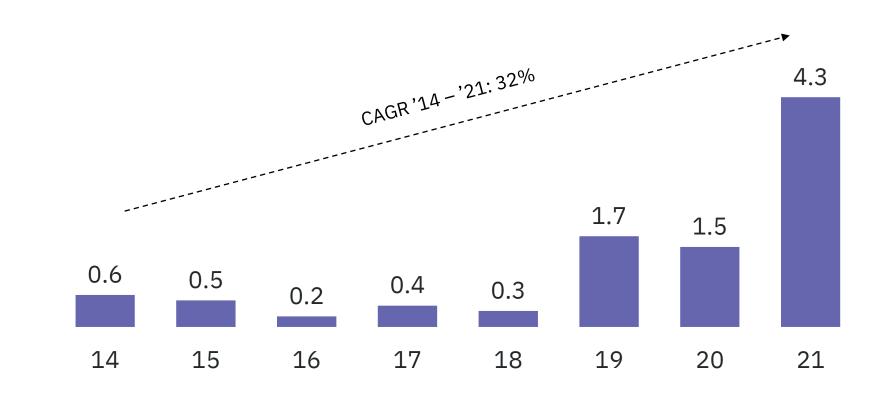


Evolution of US Import Participation(2)

(US\$ bn)

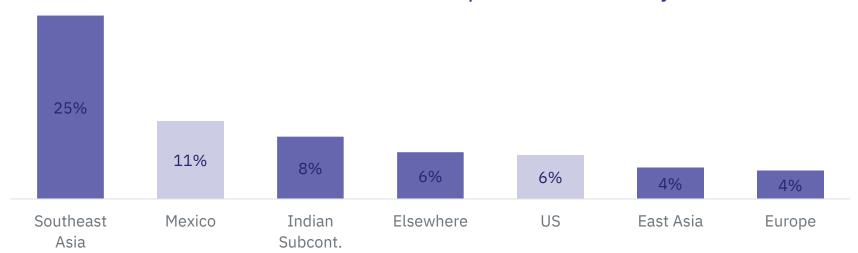


Gross Absorption from Chinese Companies 2014 – 2021(3) (mm sq. ft.)



Research Survey⁽⁴⁾

"Where would American Companies Relocate from China?



"Early [2021], when Walmart needed \$1 million of company uniforms — more than 50,000 in one order — it bought them not from its usual suppliers in China but from Preslow, a family-run apparel business in Mexico." (5)

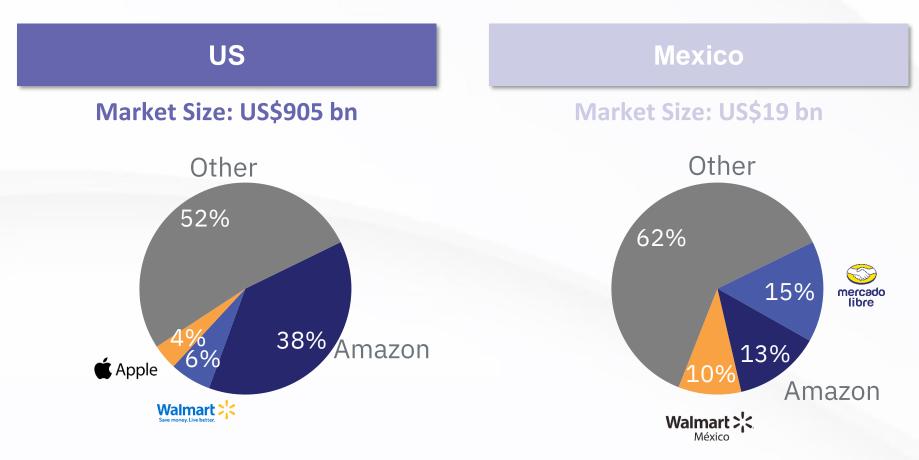




Vesta Benefits from increased Mexico logistics and ecommerce

US and Mexico E-Commerce Comparison⁽¹⁾

(Market Share of online retailers, %)



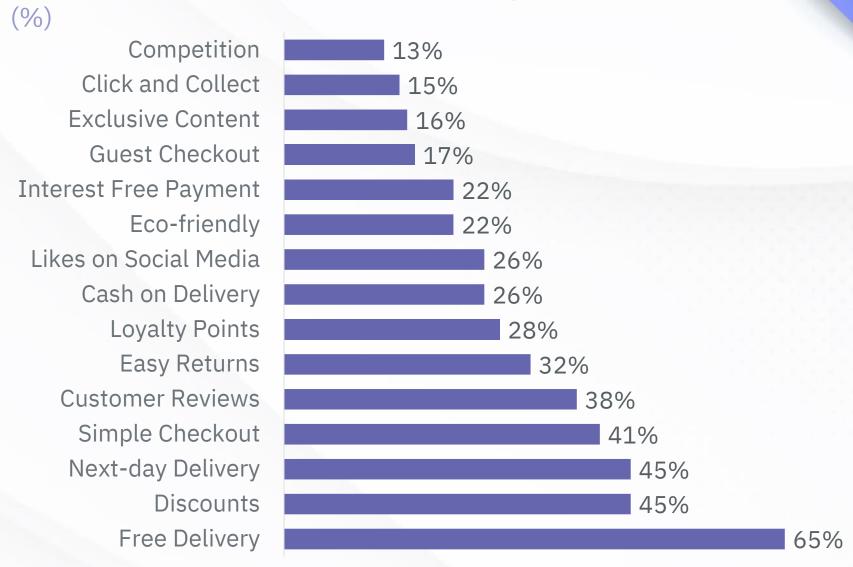
The US market is more consolidated than the Mexican market, with Amazon controlling 38% of market share vs 13% in Mexico. MercadoLibre, the LatAm marketplace, is the #1 player in Mexico

Mexico E-Commerce Penetration Opportunity (2)

(% of Total Retail Sales)

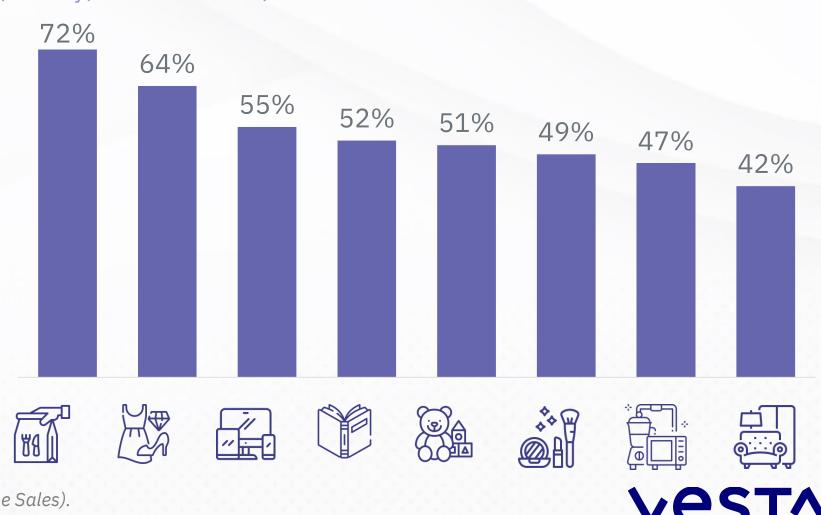


Top Motivator for Online Shopping in Mexico⁽³⁾



Mexico Top Selling Products in E-Commerce Market (3)

(Survey, Preference %)





Glossary of Terms

"Adjusted EBITDA" means the sum of profit for the period adjusted by (a) total income tax expense, (b) interest income, (c) other income-net, (d) finance costs, (e) exchange gain (loss) - net, (f) gain on sale of investment property, (g) gain on revaluation of investment property, (h) depreciation and (i) long-term incentive plan and equity plus during the relevant period.

"FFO" means profit for the period, excluding: (i) gain on sale of investment property and (ii) gain on revaluation of investment property.

"Adjusted NOI" means the sum of NOI plus property operating costs related to properties that did not generate rental income during the relevant period.

"Land Reserves" means the lots of land acquired and maintained for future development into leasable properties.

"Net Debt to Adjusted EBITDA" means (i) our gross debt (defined as current portion of long-term debt plus long-term debt plus amortization of debt issuance costs) less cash and cash equivalents divided by (ii) Adjusted EBITDA.

"Net Debt to Total Assets" means (i) our gross debt (defined as current portion of long-term debt plus long-term debt plus amortization of debt issuance costs) less cash and cash equivalents divided by (ii) total assets.

"Same-Store NOI" means rental income of Same-Store Properties in a period minus property operating costs related to such properties. This provides a further analysis of Adjusted NOI by providing the operating performance from the population of properties that is consistent from period to period.

"Vesta FFO" means the sum of FFO, as adjusted for the impact of exchange gain (loss) - net, other income – net, interest income, total income tax expense, depreciation and long-term incentive plan and equity plus.

"Yield on Cost" means rental income for the first year of operation of a property, divided by the total investment in such property (including land acquisition costs, development and construction costs, and closing costs).`



Non-IFRS Financial Measures and Reconciliations

Adj EBITDA and Adj NOI

| | | e Three-Month ded December 31, | | months mulative |
|--|--------|-----------------------------------|------------------|--------------------|
| | 2023 | 2022 | 2023 | 2022 |
| | | | illions of US\$) | |
| Profit for the period | 113.8 | 78.7 | 316.6 | 243.6 |
| (+) Total income tax expense | (14.0) | (3.9) | 65.0 | 48.2 |
| (-) Interest income | (3.9) | (1.1) | (9.4) | (2.6) |
| (-) Other income – net ⁽¹⁾ | 0.7 | (0.3) | (1.7) | (1.0) |
| (-) Other income energy | (0.4) | 0.0 | (0.4) | 0.0 |
| (+) Finance costs | 11.6 | 12.3 | 46.3 | 46.4 |
| (-) Exchange gain (loss) - net | (2.7) | (2.3) | (8.9) | (1.9) |
| (-) Gain on sale of investment property | 0.5 | 0.0 | 0.5 | (5.0) |
| (-) Gain on revaluation of investment property | (63.9) | (45.7) | (243.5) | (185.5) |
| (+) Depreciation | 0.6 | 0.4 | 1.6 | 1.5 |
| (+) Long-term incentive plan and Equity plus | 1.7 | 1.7 | 8.0 | 6.7 |
| (+) Energy net | 0.2 | (0.4) | 0.2 | (0.4) |
| Adjusted EBITDA | 44.1 | 39.4 | 174.2 | 149.9 |
| (+) General and administrative expenses | 8.8 | 5.6 | 30.1 | 23.0 |
| (-) Long-term incentive plan and Equity plus | (1.7) | (1.7) | (8.0) | (6.7) |
| NOI | 51.2 | 43.3 | 196.4 | 166.2 |
| (+) Property operating costs related to properties that did not generate rental income | 1.7 | 0.9 | 4.8 | 2.5 |
| Adjusted NOI | 53.0 | 44.3 | 201.2 | 168.7 |

Vesta FFO and Vesta FFO per Share

| | | For the Three-Month Period Ended December 31, | | onths lative | |
|--|--------|---|---------|-----------------|--|
| | 2023 | 2022 | 2023 | 2022 | |
| | | (millions of US\$) | | | |
| Profit for the period | 113.8 | 78.7 | 316.6 | 243.6 | |
| (-) Gain on sale of investment property | 0.5 | 0.0 | 0.5 | (5.0) | |
| (-) Gain on revaluation of investment property | (63.9) | (45.7) | (243.5) | (185.5) | |
| FFO | 50.4 | 33.0 | 73.6 | 53.1 | |
| (-) Exchange gain (loss) – net | (2.7) | (2.3) | (8.9) | (1.9) | |
| (-) Other income – net ⁽¹⁾ | 0.7 | (0.3) | (1.7) | (1.0) | |
| (-) Other income energy | (0.4) | 0.0 | (0.4) | 0.0 | |
| (-) Interest income | (3.9) | (1.1) | (9.4) | (2.6) | |
| (+) Total income tax expense | (14.0) | (3.9) | 65.0 | 48.2 | |
| (+) Depreciation | 0.6 | 0.4 | 1.6 | 1.5 | |
| (+) Long-term incentive plan and Equity plus | 1.7 | 1.7 | 8.0 | 6.7 | |
| (+) Energy net | 0.2 | (0.4) | 0.2 | (0.4) | |
| Vesta FFO | 32.6 | 27.2 | 127.9 | 103.5 | |



Non-IFRS Financial Measures and Reconciliations (Cont'd)

Net Debt and Ratio Data

| | As of December 30, | As of December 31, |
|-----------------------------------|--------------------|--------------------|
| | 2023 | 2022 |
| Total Assets | 3,792.2 | 2,953.2 |
| Total Debt | 915.2 | 930.5 |
| Current Portion of Long Term Debt | 69.6 | 4.6 |
| Long term Debt | 845.6 | 925.9 |
| Direct Issuance cost | 9.4 | 10.1 |
| (-) Cash and cash Equivalentes | (501.2) | (139.1) |
| Net Debt | 423.4 | 801.5 |
| Net Debt to Total Assets | 0.1 | 0.3 |
| Net Debt to Adjusted EBITDA | 2.4 | 5.3 |

Source: Vesta. Notes: (1) Net Debt to Total Assets represents (i) our gross debt (defined as current portion of long-term debt plus long-term debt plus amortization of debt issuance costs) less cash and cash equivalents divided by (ii) total assets. Our management believes that this ratio is useful because it shows the degree in which net debt has been used to finance our assets and using this measure investors and analysts can compare the leverage shown by this ratio with that of other companies in the same industry. (2) Net Debt to Adjusted EBITDA represents (i) our gross debt (defined as current portion of long-term debt plus long-term debt plus amortization of debt issuance costs) less cash and cash equivalents divided by (ii) Adjusted EBITDA. Our management believes that this ratio is useful because it provides investors with information on our ability to repay debt, compared to our performance as measured using Adjusted EBITDA (3) Net Debt to Adjusted EBITDA as of March 31, 2023, is presented using Adjusted EBITDA for the three-month period ended March 31, 2022.



